Decision Points: Drought Resilience Program

Request for Quote (RFQ) Round 2

2 November 2026

The Southern NSW Drought Resilience Adoption and Innovation Hub (Southern NSW Innovation Hub) is seeking quotes from service providers to deliver activities under the Decision Points: Drought Resilience Program across the southern half of NSW.

About the Program

The Decision Points: Drought Resilience Program is a Hub initiative to fund and commission practical activities that help producers build drought resilience through interpretation of seasonal conditions, assessment of risk, and making informed decisions in the short, medium and/or long-term for their farming business in the face of uncertainty and climatic risk.

"Evidence-based decision-making" is a pillar of the Australian Government Drought Plan (2024) and the Hub acknowledges the important role that well-informed and timely decision-making by primary producers plays in enhanced drought resilience.

RFQ Round 2 – November 2026

Organisations with established networks, relationships and experience are invited to submit quotes outlining proposed **tailored extension and adoption activities for primary producers** in their region.

These activities should support improved decision-making in response to seasonal conditions, drought preparedness and recovery, and climate uncertainty.

Eligible activities include, but are not limited to:

- Workshops
- Information sessions
- Panel discussions
- Demonstrations
- Field days
- Webinars

Examples of the topics that activities may address include:

- Livestock nutrition
- Managing on-farm water
- Livestock feed requirements in dry times
- Stock confinement feeding
- Groundcover management/preservation
- Agronomic decisions and financial risk management

NB: Organisations can submit more than one quote in response to this round 2 RFQ. This is different to the round 1 program.

RFQ Requirements

Please limit your response (quote) to a maximum of two A4 pages with content no smaller than 10-point font, and include the following information.

Consistent with the aims of the Future Drought Fund, proposed activities cannot include in-drought support or assistance.

Your organisation's details

NB: For this section, if the requested information is already available on your website, please provide a link to the relevant page rather than duplicating content

Please provide:

- Organisation name, ABN and primary address
- Local Government Areas you service, agricultural commodities or industries you work with, primary producer networks and reach
- Your relevant experience in extension and adoption and approach taken
- Names and roles of key personnel involved in the delivery of activities
- Relevant facilities, equipment and resources available to your organisation

Please confirm:

- That your organisation can deliver the proposed extension and adoption activities by **31 March 2027**
- Your possession of public liability and professional indemnity insurance (not less than $10 million for both) and workers compensation coverage
- That you agree to become a registered supplier with Charles Sturt University (NB: Southern NSW Innovation Hub is hosted by Charles Sturt)

Activity summary

- Description and format of proposed activity/ies
- Any experts engaged
- Location/region - NB: must be within the Hub's **geographic footprint**
- Target audience

Approach

- Provide information about the uncertainty and climate/drought risks facing producers in your region (in the short, medium and/or long term) and associated decision-making challenges
- Demonstrate the activity's practical relevance for producers
- How the activity responds to seasonal conditions
- Extension methods to be used
- How your local context is incorporated

Communications

- How participants will be engaged
- Channels to be used (email, social, networks)

Timing

- When the activities will be delivered
- NB: Round 2 activities must be delivered by 31 **March 2027**

Monitoring and evaluation

- Confirm your ability to deliver the following evaluation activities:
    a. Participant event feedback survey
    b. Participant and/or presenter event feedback
    c. 5-6 names and contact details of participants willing to be contacted in future by the Hub for evaluation purposes

NB: Southern NSW Innovation Hub will provide survey questions and platform and a template for the reflection.

Budget

- Itemised costs for delivery of the activity/ies
- Total cost – up to a maximum of $10,000 (ex GST) per quote

NB: Organisations can submit more than one quote in response to this round 2 RFQ.

Assessment criteria

Quotes will be assessed against:

- Alignment to regional need (25%)*
- Quality of approach (25%)
- Organisational capability and local experience (20%)
- Value for money (20%)
- Communications and engagement plan (10%)

Response time

The Hub will endeavour to respond within 10 working days of the RFQ closing date. It may seek clarification or additional information and reserves the right to accept or reject any or all quote submissions.

Registered supplier status with Charles Sturt University

By completing your quote/s, your organisation is consenting to becoming a registered supplier within Charles Sturt University's procurement system.

If you are not already a registered supplier with Charles Sturt, please provide the following information in your covering email. *Not sure if you are already a registered supplier? Just ask us via southernNSWHub@csu.edu.au.*

- Organisation name
- Organisation type
    - Farming group
    - Landcare / NRM organisation
    - Agronomy / advisory business
    - Consultant / sole trader
    - Other (please specify)
- Website (if applicable)
- Primary contact person in the organisation
    a. Title
    b. Email address
    c. Phone number
- Banking details

   a. Account name
   b. BSB
   c. Account number
- Please confirm the following
   a. We comply with relevant Work Health and Safety legislation
   b. We hold appropriate insurance (public liability, professional indemnity etc)
   c. We can provide evidence if requested

NB: Charles Sturt will contact you to verify your institutional/banking details. This registration will mean you can be engaged to deliver activities more quickly if your quote is successful.

Submit your response

Quotes are to be submitted by email to southernNSWhub@csu.edu.au before 5pm (AEDT) on Monday 16 November 2026.

Contact us

For questions or support, please contact Southern NSW Innovation Hub by email: southernNSWhub@csu.edu.au

**Includes consideration of activities already planned for your region under other programs, including the NSW Farm Business Resilience Program*